

President's MESSAGE

History keeps repeating itself.

When I took on my first job as a forester in 1957, I was stationed in Hespeler and was responsible for advising woodlot owners in Waterloo, Brant and Wentworth Counties. I was fortunate to be able to talk to one of the local pioneer foresters there I.C. Marritt who had worked with our local conservationist Monroe Landon and others to enact the legislation that lead to the first "Tree Cutting Bylaws". "Ike" as he was known realized the weaknesses of the bylaws, but because lawyers at that time would not recognize "Good Forestry Practices" it was the best they could do. He also said: "We have made good progress getting the cattle out of the woods, however farmers still are still being taken advantage of by unscrupulous loggers who high-grade their woodlots and don't pay the value".

It seems nothing much has changed on that score: Even though we have many good and honest loggers locally, every year some "fly by nighters" are able to persuade some of our local landowners that they "can give you a special deal if they "are allowed to cut some trees at the back of the farm". Again this year several of our members and others have been "taken" and have lost a lot of money by not having their trees marked before cutting, having several loggers bid on the harvesting and not having a proper contract administering the transaction. The thieves usually are very smooth talking and appear to have all the answers, but they have no intentions to deal fairly. Sometimes even a written contract does not give full protection if the signer is not honest.

Your best protection is to get professional tree markers to mark your trees, advertise the sale publicly and check the credentials of the bidders. Call the County staff if you would like to see if your logger has caused earlier troubles. Often you will get three to ten times as much for your timber when you deal with a trusted local logger and the bonus is that not many years from now there will be another cut that could even be more valuable.

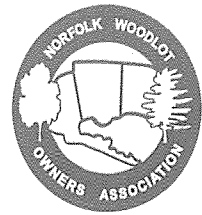
Dolf Wynia, President, Norfolk Woodlot Owners Association

PROJECT 1:1

If each member of the Norfolk Woodlot Owners Association convinces ONE family member, friend or neighbour to join the NWOA we will reach our goal of representation of 80% of Norfolk's private forest lands!

Working together we can benefit from what we learn from one another!

**NORFOLK WOODLOT OWNERS ASSOCIATION (NWOA)
MINUTES OF THE ANNUAL GENERAL MEETING
WEDNESDAY FEBRUARY 3, 2010**



Location: Delhi German Hall

President's welcome: Dolf Wynia called the meeting to order and thanked members for attending. Dolf thanked the students of Holy Trinity for making the walking sticks handed out to members and guests. Jim Oliver, Councilor of Norfolk County, brought greetings from County Council to the members. Dolf made a presentation of a gift certificate and a life membership in NWOA to Steve Scheers in recognition of his help to the Association over the last several years.

Treasurer's Report: Eric Ferguson presented the Financial Statement for the year ended December 31, 2009.

Motion: To approve the Treasurer's Report, moved by Eric Ferguson, seconded by Wayne Ireland, carried by a vote of members.

Nominations for director: George Demaiter noted that Dolf Wynia and Ron Tchorek had agreed to serve for a second term as directors upon the expiration of their first terms. He called for additional nominations for director from the floor. The following were nominated and agreed to serve: Clen VanKleef, Tom Bradstreet, Joe Stechly and Vic Janulis. George declared that nominations were closed and that all these were duly elected directors.

Alan Arthur was introduced by Dolf Wynia and gave a presentation on the current status and future plans for the St Williams Forestry Farm operation.

Wade Knight, executive director of the Ontario Woodlot Owners Association, was introduced by Dolf Wynia and gave an overview of the mandate and activities of that Association. Lou Kociuk suggested that NWOA investigate joining the Ontario Woodlot Owners Association; Dolf Wynia asked members to consider this matter and subsequently called for an indication of interest in so doing - by a show of hands - some members were interested in pursuing this matter and no members were opposed.

Mark Sommerville gave a slide show and described the handover of the Forest Capital of Canada designation from Norfolk to Williams Lake BC.

Steve Scheers asked for a moment of silence to honour the passing of **Mike Nemerowski**.

Kristen Thompson was introduced by David Reid and gave a presentation on Alternative Land Use Services .

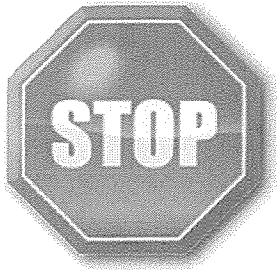
Haley Anderson of the Ontario Federation of Anglers & Hunters was introduced by David Reid and gave a presentation on invasive species in Ontario woodlots.

Tracey Boerkamp conducted the draws for the chainsaws and thanked all the prize donors for their contributions.

Dolf Wynia thanked all the members for attending & the exhibitors for their participation and closed the meeting.

ANSWER: to the envelope question ~ what also has the same ratio? 40 : 1

40 litres (10 gal) of sap to be boiled down to 1 litre (1 quart) of **syrup**



DO NOT SIGN A TIMBER SALE CONTRACT BEFORE YOU ASK THESE QUESTIONS!

If someone knocks on your door and says you have a nice woodlot and there are some trees you could cut. **STOP**

- How do they know that? Especially if you did not give them permission to enter onto your land.

If you have a logger saying they will bring in a professional tree marker or forester to mark your woodlot? **STOP**

- Who does this professional work for? He should be working **for you** – **paid by you** – and this should not preclude you from seeking 3 quotes to ensure you are receiving a fair return on YOUR timber.
- This professional should also be able to recommend who they feel is best to offer a quote and do the work.

If a logger offers to split the profits on the timber harvested. **STOP ~ PLEASE STOP**

- Remember there are pros and cons to sharing the profit – there are tax issues – there are liability issues as you are a partner, not the seller of the timber.
- Who is going to measure (or scale) the harvested timber? If the logger is than **STOP**. Who is paying the logger? The mill of course, and the mill measures the wood and accordingly pays the logger based on such. So how should you get paid? Require copies of the mills scaling sheet for your timber – better yet – have the mill pay you directly your share based on their measurement.
- **What is fair?** If someone offers to split the profit 50 – 50 – **STOP!** An acceptable split is 60 – 40, and if you have a high valued woodlot than even a 70 – 30 is not unrealistic.
- How will you know what is an acceptable offer? **Get three quotes.**
- How do I get three quotes? – call the local mills for a bid – or request a contractor list from Norfolk County.

The logger has not provided to me a copy of their Ministry of Labour certification (chainsaw and skidder papers), WSIB clearance certificate, and liability insurance. And if there is partners a copy of their business license with their names on such.

STOP

- No paper work – do not let them on your land. Do not risk having someone uninsured on your property working. If they are running a business than they should have this available upon request. Further these are requirements by law for them to operate in Ontario!

The logger will not provide me past references. **STOP**

- Why would a logger not want you to see their past work? Self explanatory. If you want references call Norfolk County – we can provide such – and will even connect you to our neighbouring Counties to ensure that YOU feel comfortable with one of the largest decisions you will ever make for your woodlot.

AND REMEMBER ALWAYS SIGN A CONTRACT!

SAMPLE CONTRACT AT www.norfolkwoodlots.com

WOODN'T YOU LIKE TO KNOW.....

Answers to questions from members....



Q1. What do the different grades of Maple Syrup mean?

A Grades of maple syrup

Pure maple syrup must have a sugar content of at least 66 per cent, and no additives are allowed. To ensure you are getting real maple syrup, check the label: it must bear the name, grade and colour class of syrup and the name and address of the producer or packer.

The Canadian Food Inspection Agency monitors the safety and quality of maple syrup and is responsible for its classifications. There are three grades of maple syrup with five different classes of colour.

CANADA NO. 1 is divided into three classes: extra light and light are light coloured and mild flavoured; medium is also light in colour but has a rich maple flavour. This is the most popular grade for table syrup.

CANADA NO. 2 (amber) is usually made later in the sugaring season and has a dark, strong flavour. It is often considered a cooking grade, though some prefer its rich flavour as a table syrup.

CANADA NO. 3 (dark) is made at the end of the season. It is very dark with strong, molasses-like flavour and is used commercially.

FOR MORE INFO VISIT: www.ontariomaple.com

Chambers Pure Maple Products & Pancake House

Contact: Marvin & Judy Chambers

R.R. #3, Waterford, NOE 1V0 Phone: (519)443-8561 Fax: (519)443-5794

Open Weekends 8-2:30 for 8 consecutive weeks starting February 28. Syrup sales daily. 235 Villa Nova Rd. S. 5 minutes SE of Waterford. Mid-week group bookings by appointment.



MapleRidge Syrup & Pancake House

Contact: Gary & Stella Watt

90 Con 11 Townsend, RR3, Waterford, NOE 1Y0 Phone: (519)-426-5516 Fax: (519)-426-7754

Maple Ridge Syrup & Pancake House is located north of Simcoe, off Hwy 24 on Conc 11.

Serving pancake meals beginning the first weekend in March for six consecutive weeks. Maple syrup, maple products and giftware are available year round.



"A sap run is the sweet good-bye of winter. It is the fruit of the equal marriage of the sun and the frosts."

~John Burroughs, Signs and Seasons, 1886